

Sachin Dhupelia, BBA '00

FOUNDER AND MARKETING DIRECTOR, INZAMIA, MIAMI

INTERNATIONAL STYLE

When your heritage has foundations on three continents, why not start a business that brings them all together? That is the philosophy behind Inzamia, a high-end furniture store that Sachin Dhupelia and his brother, Bhavin, opened in Miami's Wynwood art district in 1997. The name Inzamia is an acronym representing the brothers' three home bases — "In" for India; "za" for South Africa (it's the country's Web code) and "mia" for Miami. Born in Durban, South Africa, into a family with Indian roots, they moved to Miami when Sachin Dhupelia was 14. "In college, my brother focused on finance and accounting while I studied marketing and management at UM," he says, "so we complement each other well in business."

Inzamia began with a random request from a customer who was looking for a particular furniture design that he couldn't find anywhere else. He knew that the brothers were going to India, so he showed them a photo of what he wanted and asked them to watch for it. Without going out of their way, they found 200 choices to meet their customer's specific request. They lined up partners in India, where almost all of their

products are manufactured, and opened their doors in Miami. Today, Inzamia sells fine furniture and accessories from their Miami showroom and Web site, www.inzamia.com.

Dhupelia takes pride in catering to his clientele by focusing on custom orders. "Lots of inspiration comes from our customers," he says, noting that it's not unusual for interior designers or imaginative individuals to come into the store and order something they see, but with modifications to fit a certain size or fill a particular space. Inzamia recently outfitted an entire boutique hotel on Harbor Island, Bahamas, with furniture for the guest rooms, and the lobby and outdoor lounge area of a boutique hotel in Costa Rica. He looks forward to working with other architects and designers on similar projects.

Dhupelia recalls his time at the School of Business fondly, noting that "the best lessons came from meeting people from all over the world and interacting with other students from so many countries."

—*Lauren Firtel*

liaise in the global project management arena.

JOE LARATRO (BBA '96) spoke at Web 2.0, an event at the University of Miami hosted by Enterprise Forum, an entrepreneurial networking group. Laratro, who is president of the South Florida Interactive Marketing Association, discussed social media in today's world.

CHRISTOPHER S. LAURSEN (BBA '91) joined NERA Economic Consulting as a senior consultant. The international firm, based in New York City, is a leading global provider of economic advice and analysis in business, legal and regulatory matters.

RUDOLPH MOISE (MBA '94, JD '97), president of Comprehensive Health Center Inc., in Miami, was named a Knight of the Pontifical Order of Saint Gregory the Great by His Holiness Pope Benedict XVI. This Pontifical Honor is at the highest level of the church for the Haitian-American's outstanding attachment to the Catholic faith.

RAMON SUANZES (MBA '99) is managing partner at Madrid's M&B Capital Advisers, an investment firm focusing on high-net-worth individuals and institutional clients.

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ROBERTO J. COLÓN (BBA '08) is an associate at Alvarez & Marsal Taxand, LLC, in Coral Gables. The professional services firm provides objective, independent tax advice and works closely with its parent firm, Alvarez & Marsal, which is overseeing the restructuring of Lehman Bros.

MIRIELLE GONZALEZ (MBA '07) is a research analyst in the Advancement Division of the University of Miami.

TOM HACKER (BBA '06) is an asset manager with Brothers Property Corp. in Coral Gables.

XAVIER HUGHES (BBA '02) is senior manager at PRTM Management Consultants, a privately owned firm that helps senior management restructure their organizations for market leadership and greater shareholder value.

JOSHUA R. LEVENSON (BBA '05) joined Holland & Knight, LLP, as an associate in the firm's Fort Lauderdale, Fla., office.

ARA LOTFIJOU (MBA '00) is second secretary, administration, and vice-consul for the Embassy of Canada in Madrid.

EVAN A. MCGILL (BBA '06) has been promoted to corporate sales trainer by Atlanta-based Sciele Pharma Inc.

MARCUS NETTLES (BBA '08) played on UM's 1999 and 2001 National Championship baseball teams. He left during his junior year to play professionally for the San Diego Padres, but continued his studies and graduated last December. Since 2005, Nettles has run his own athletic consulting business, Hidden Gem Discoveries.

RAKESH NIHALANI (MBA '05) is a senior business analyst in the Business Transformation Office of the Dubai World Trade Center, a semi-government firm. DWTC is



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